

November 9, 2023

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PFM Financial Advisors LLC
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## MUNICIPAL MARKET UPDATE

## October 24, 2023



SPOT ANALYSIS - 10 YEAR BVAL - SINCE JANUARY 1, 1993 [1]



[^0]
# Pennsbury School District <br> Topics of Discussion <br> November 9, 2023 

## Proposed New Money Financing Scenarios

1) The District Administration has asked PFM to analyze two scenarios for potential high school financing plans:
a. Scenario 1 - Renovate High School - 4-step capital plan from 2025 through 2028 to fund approximately $\$ 232.76$ million of projects.
b. Scenario 2 - New High School - 4-step capital plan from 2025 through 2028 to fund approximately $\$ 267.76$ million of projects.

## Reimbursement Resolution

2) A reimbursement resolution allows the issuer to pay itself back from the bond/bank proceeds for costs related to the project.
3) A project may incur significant expenses prior to the financing (feasibility, traffic, architect, legal etc.)

## Federal Tax Laws

4) Federal tax laws permit an Issuer to borrow at a tax-exempt interest rate and invest the proceeds at an unlimited (taxable) yield subject to arbitrage requirements during the period of project construction, but only if the following three tests can be satisfied. The governing board must reasonably expect at the time the borrowing:
a. Expenditure Test - issuer will spend $85 \%$ of the proceeds within three years.
b. Time Test - issuer will incur a substantial binding obligation (sign a design contract, award a construction bid) within six months, equal to at least $5 \%$ of the borrowing amount.
c. Due Diligence Test - construction of the project will proceed, and the bonds funds will be spent, with due diligence to completion.

## Arbitrage Rebate Considerations

5) An issue is exempt from arbitrage rebate if they qualify under size-based and time-base exemptions:
a. Small Issuer Exception - As long as the issuer has governmental taxing base powers and does not expect to or has not issued more than $\$ 15,000,000$ in tax-exempt bonds in a calendar year, an exemption would apply.
b. Time Based/Spending Exception - The issuer must meet the following spending exceptions:

| Spending Exception | 6 Months | 12 Months | 18 Months | 24 Months |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6-Month \| All Gross Proceeds | $100 \%$ |  |  |  |  |  |  |  |  |  |
| 18-Month \| All New Money | $15 \%$ | $60 \%$ | $100 \%$ |  |  |  |  |  |  |  |
| 24-Month \| Construction Issues | $10 \%$ |  |  |  |  |  |  | $45 \%$ | $75 \%$ | $100 \%$ |

## Approaches to New Money Financing

6) Interim Funding: Short-term borrowing prior to permanent financing.
7) Current Funding: Wait for construction bids.
8) Advance Funding: Borrow all (or a portion) prior to construction bids.
9) Multiple Financing: Spread borrowings over different calendar years, taking advantage of IRS limits and staggering impact vs. increased costs of issuance.

PENNSBURY SCHOOL DISTRICT
SUMMARY OF OUTSTANDING INDEBTEDNESS


[^1]NEW MONEY FINANCING PLAN
RENOVATE HIGH SCHOOL - SCENARIO 1

|  | 1 <br> ESTIMATED | 2 <br> ESTIMATED | $3$ <br> ESTIMATED | 4 <br> ESTIMATED | 5 <br> ESTIMATED | 6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| . | Step 1 | Step 2 | Step 3 | Step 4 | Step 5 | Total |
| Project Fund Dep. | \$33,900,000 | \$55,500,000 | \$55,500,000 | \$55,500,000 | \$66,260,000 | \$266,660,000 |
| Settlement Date | July 2024 | July 2025 | July 2026 | July 2027 | July 2028 |  |
| Term | 20 Years | 30 Years | 30 Years | 30 Years | 30 Years |  |
| Structure | Wrap | Wrap | Wrap | Wrap | Wrap | Wrap |


| 7 | 8 |
| :---: | :---: |
| Fiscal Year | Existing Debt |
| Ending | Service |
| 6/30/2024 | 17,088,124 |
| 6/30/2025 | 16,685,839 |
| 6/30/2026 | 16,694,722 |
| 6/30/2027 | 15,988,512 |
| 6/30/2028 | 15,991,587 |
| 6/30/2029 | 15,990,014 |
| 6/30/2030 | 15,986,730 |
| 6/30/2031 | 13,453,514 |
| 6/30/2032 | 13,460,648 |
| 6/30/2033 | 12,284,541 |
| 6/30/2034 | 11,305,174 |
| 6/30/2035 | 10,368,651 |
| 6/30/2036 | 8,137,023 |
| 6/30/2037 | 7,360,869 |
| 6/30/2038 | 7,175,125 |
| 6/30/2039 | 7,179,125 |
| 6/30/2040 | 7,179,375 |
| 6/30/2041 | 7,175,375 |
| 6/30/2042 | 7,176,375 |
| 6/30/2043 | 7,176,500 |
| 6/30/2044 | 7,175,000 |
| 6/30/2045 |  |
| 6/30/2046 |  |
| 6/30/2047 |  |
| 6/30/2048 |  |
| 6/30/2049 |  |
| 6/30/2050 |  |
| 6/30/2051 |  |
| 6/30/2052 |  |
| 6/30/2053 |  |
| 6/30/2054 |  |
| 6/30/2055 |  |
| 6/30/2056 |  |
| 6/30/2057 |  |
| 6/30/2058 |  |
| 6/30/2059 |  |
| 6/30/2060 |  |
| 6/30/2061 |  |
| TOTAL | 241,032,823 |



11

| Estimated <br> New <br> Debt Serv. | $\begin{array}{\|r\|} \hline \text { Estimated } \\ \text { New } \\ \text { Debt Serv. } \end{array}$ |  | $\begin{array}{r} \text { Total Est. } \\ \text { New } \\ \text { Debt Service } \end{array}$ |
| :---: | :---: | :---: | :---: |
|  |  |  | 17,088,124 |
|  |  |  | 17,668,193 |
|  |  |  | 20,021,667 |
| 1,638,021 |  |  | 22,128,157 |
| 2,812,924 | 1,638,167 |  | 24,943,859 |
| 2,812,700 | 2,813,174 | 1,957,979 | 28,074,617 |
| 2,812,481 | 2,812,950 | 3,361,424 | 29,473,913 |
| 2,812,268 | 2,812,731 | 3,361,200 | 26,939,625 |
| 2,812,059 | 2,812,518 | 3,360,981 | 26,945,684 |
| 2,811,853 | 2,812,309 | 3,360,768 | 25,768,470 |
| 2,811,625 | 2,812,103 | 3,360,559 | 24,787,961 |
| 2,811,375 | 2,811,875 | 3,360,353 | 23,850,253 |
| 2,811,125 | 2,811,625 | 3,408,875 | 23,294,398 |
| 2,810,875 | 2,811,375 | 3,649,875 | 23,201,244 |
| 2,810,625 | 2,811,125 | 3,634,625 | 23,035,000 |
| 2,810,375 | 2,810,875 | 3,619,375 | 23,002,250 |
| 2,810,125 | 2,810,625 | 3,652,875 | 23,009,500 |
| 2,809,875 | 2,810,375 | 3,635,125 | 23,014,750 |
| 2,809,625 | 2,810,125 | 3,666,125 | 23,017,000 |
| 2,809,375 | 2,809,875 | 3,694,625 | 23,029,875 |
| 2,809,125 | 2,809,625 | 3,671,875 | 23,051,625 |
| 2,808,875 | 2,809,375 | 3,649,125 | 23,002,500 |
| 5,801,875 | 5,193,000 | 5,415,500 | 23,016,375 |
| 5,799,250 | 5,192,375 | 5,403,375 | 23,044,875 |
| 5,798,625 | 5,166,000 | 5,444,500 | 23,051,625 |
| 5,789,750 | 5,197,750 | 5,428,625 | 23,050,750 |
| 5,826,250 | 5,196,625 | 5,368,000 | 23,021,500 |
| 5,822,500 | 5,198,000 | 5,410,875 | 23,051,375 |
| 5,819,000 | 5,196,500 | 5,395,750 | 23,023,500 |
| 5,810,375 | 5,196,750 | 5,432,375 | 23,046,125 |
| 5,801,250 | 5,198,250 | 5,469,000 | 23,075,750 |
| 5,796,000 | 5,176,125 | 5,451,500 | 23,061,125 |
| 5,784,125 | 5,179,875 | 5,430,875 | 23,026,625 |
| 12,356,375 | 5,202,875 | 5,514,125 | 23,073,375 |
|  | 17,250,750 | 5,788,125 | 23,038,875 |
|  |  | 22,734,500 | 22,734,500 |
|  |  |  |  |
| 128,440,681 | 128,975,702 | 152,092.889 | 840,665,041 |

## Notes:

[^2]NEW MONEY FINANCING PLAN
NEW HIGH SCHOOL - SCENARIO 2

|  | 1 <br> Estimated | $2$ <br> ESTIMATED | $3$ <br> ESTIMATED | 4 <br> ESTIMATED | 5 <br> ESTIMATED | 6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | Step 1 | Step 2 | Step 3 | Step 4 | Step 5 | Total |
| Project Fund Dep. | \$33,900,000 | \$64,250,000 | \$64,250,000 | \$64,250,000 | \$75,010,000 | \$301,660,000 |
| Settlement Date | July 2024 | July 2025 | July 2026 | July 2027 | July 2028 |  |
| Term | 20 Years | 30 Years | 30 Years | 30 Years | 30 Years |  |
| Structure | Wrap | Wrap | Wrap | Wrap | Wrap | Wrap |


| 7 | 8 |
| ---: | ---: |
| Fiscal |  |
| Year |  |
| Ending | Existing <br> Debt <br> Service |
| $6 / 30 / 2024$ | $17,088,124$ |
| $6 / 30 / 2025$ | $16,685,839$ |
| $6 / 30 / 2026$ | $16,694,722$ |
| $6 / 30 / 2027$ | $15,988,512$ |
| $6 / 30 / 2028$ | $15,991,587$ |
| $6 / 30 / 2029$ | $15,990,014$ |
| $6 / 30 / 2030$ | $15,986,730$ |
| $6 / 30 / 2031$ | $13,453,514$ |
| $6 / 30 / 2032$ | $13,460,648$ |
| $6 / 30 / 2033$ | $12,284,541$ |
| $6 / 30 / 2034$ | $11,305,174$ |
| $6 / 30 / 2035$ | $10,368,651$ |
| $6 / 30 / 2036$ | $8,137,023$ |
| $6 / 30 / 2037$ | $7,360,869$ |
| $6 / 30 / 2038$ | $7,175,125$ |
| $6 / 30 / 2039$ | $7,179,125$ |
| $6 / 30 / 2040$ | $7,179,375$ |
| $6 / 30 / 2041$ | $7,175,375$ |
| $6 / 30 / 2042$ | $7,176,375$ |
| $6 / 30 / 2043$ | $7,176,500$ |
| $6 / 30 / 2044$ | $7,175,000$ |
| $6 / 30 / 2045$ |  |
| $6 / 30 / 2046$ |  |
| $6 / 30 / 2047$ |  |
| $6 / 30 / 2048$ |  |
| $6 / 30 / 2049$ |  |
| $6 / 30 / 2050$ |  |
| $6 / 30 / 2051$ |  |
| $6 / 30 / 2052$ |  |
| $6 / 30 / 2053$ |  |
| $6 / 30 / 2054$ |  |
| $6 / 30 / 2055$ |  |
| $6 / 30 / 2056$ |  |
| $6 / 30 / 2057$ |  |
| $6 / 30 / 2058$ |  |
| $6 / 30 / 2059$ |  |
| $6 / 30 / 2060$ |  |
| $6 / 30 / 2061$ |  |
| TOTAL | $241,032,823$ |


| $\begin{array}{r} \text { Estimated } \\ \text { New } \\ \text { Debt Serv. } \\ \hline \end{array}$ | $\begin{array}{r} \text { Estimated } \\ \text { New } \\ \text { Debt Serv. } \\ \hline \end{array}$ |
| :---: | :---: |
| 982,209 |  |
| 1,688,674 | 1,895,709 |
| 1,688,450 | 3,254,674 |
| 1,688,231 | 3,254,450 |
| 1,688,018 | 3,254,231 |
| 1,687,809 | 3,254,018 |
| 1,687,603 | 3,253,809 |
| 1,687,375 | 3,253,603 |
| 1,687,125 | 3,253,375 |
| 1,686,875 | 3,253,125 |
| 1,686,625 | 3,252,875 |
| 3,314,625 | 3,252,625 |
| 3,757,375 | 3,252,375 |
| 3,792,875 | 3,252,125 |
| 3,772,125 | 3,251,875 |
| 3,746,375 | 3,251,625 |
| 3,774,125 | 3,251,375 |
| 3,745,125 | 3,251,125 |
| 3,730,125 | 3,250,875 |
| 3,776,875 | 3,250,625 |
| 10,921,375 | 3,250,375 |
|  | 7,657,125 |
|  | 7,669,750 |
|  | 7,679,875 |
|  | 7,662,625 |
|  | 7,672,375 |
|  | 7,673,000 |
|  | 7,674,000 |
|  | 7,674,625 |
|  | 7,664,375 |
|  | 7,672,250 |
|  | 7,672,125 |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
| 62,189,994 | 148,066,994 |


| Estimated <br> New <br> Debt Serv. | Estimated <br> New <br> Debt Serv. |
| :---: | :---: |
|  |  |
|  |  |
|  |  |
| 1,895,563 |  |
| 3,254,424 | 1,894,834 |
| 3,254,200 | 3,253,174 |
| 3,253,981 | 3,252,950 |
| 3,253,768 | 3,252,731 |
| 3,253,559 | 3,252,518 |
| 3,253,353 | 3,252,309 |
| 3,253,125 | 3,252,103 |
| 3,252,875 | 3,251,875 |
| 3,252,625 | 3,251,625 |
| 3,252,375 | 3,251,375 |
| 3,252,125 | 3,251,125 |
| 3,251,875 | 3,250,875 |
| 3,251,625 | 3,250,625 |
| 3,251,375 | 3,250,375 |
| 3,251,125 | 3,250,125 |
| 3,250,875 | 3,249,875 |
| 3,250,625 | 3,249,625 |
| 3,250,375 | 3,249,375 |
| 6,730,875 | 6,315,500 |
| 6,703,250 | 6,328,625 |
| 6,677,625 | 6,313,500 |
| 6,741,250 | 6,256,500 |
| 6,723,375 | 6,266,625 |
| 6,739,625 | 6,228,000 |
| 6,729,250 | 6,235,250 |
| 6,736,875 | 6,144,250 |
| 6,741,500 | 6,057,000 |
| 6,698,750 | 5,997,375 |
| 6,673,750 | 5,963,625 |
| 14,309,000 | 5,949,125 |
|  | 16,789,500 |
|  |  |
|  |  |
| 148,644,973 | 148,012,369 |


| $\begin{array}{r} \hline \text { Estimated } \\ \text { New } \\ \hline \text { Seberv. } \end{array}$ |  |
| :---: | :---: |
|  | 17,088,124 |
|  | 17,668,048 |
|  | 20,279,104 |
|  | 22,827,199 |
|  | 26,083,526 |
| 2,189,534 | 29,629,171 |
| 3,758,374 | 31,193,863 |
| 3,758,150 | 28,659,575 |
| 3,757,931 | 28,665,634 |
| 3,757,718 | 27,488,420 |
| 3,757,509 | 26,507,911 |
| 4,442,953 | 26,255,853 |
| 4,800,875 | 26,009,398 |
| 4,891,875 | 25,766,244 |
| 4,877,875 | 25,601,250 |
| 4,861,375 | 25,567,250 |
| 4,891,125 | 25,570,750 |
| 4,867,125 | 25,569,750 |
| 4,889,375 | 25,563,250 |
| 4,857,875 | 25,516,125 |
| 4,775,125 | 25,477,875 |
| 4,838,625 | 25,510,125 |
| 4,831,250 | 25,534,750 |
| 4,887,875 | 25,589,500 |
| 4,897,750 | 25,568,750 |
| 4,901,875 | 25,562,250 |
| 4,958,750 | 25,621,125 |
| 5,016,625 | 25,657,250 |
| 5,016,500 | 25,655,000 |
| 5,068,125 | 25,623,875 |
| 5,119,750 | 25,582,625 |
| 5,117,250 | 25,485,625 |
| 5,111,625 | 25,421,125 |
| 5,209,875 | 25,468,000 |
| 6,620,125 | 23,409,625 |
| 21,929,875 | 21,929,875 |
|  |  |
| 162,660,669 | 910,607,820 |

## Notes:

[^3]
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[^0]:    [1] Datapoints prior to January 4, 2010 are provided by MMD, datapoints after January 4, 2010 are provided by BVAL.

[^1]:    * Outstanding as of October 25, 2023

[^2]:    [1] Assumes estimated interest rates. Actual rates would be determined at time of pricing.
    [2] Assumes no state reimbursement.
    [3] High School projects in 2025 through 2028 are amortized over a 30-year term.
    [4] Architect to provide a draw schedule for financing plan - estimated interest earnings provided from draw schedule will be used to downsize the borrowing sizes.

[^3]:    [1] Assumes estimated interest rates. Actual rates would be determined at time of pricing.
    [2] Assumes no state reimbursement.
    [3] High School projects in 2025 through 2028 are amortized over a 30-year term.
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